

## GXO Unlocks Growth for Luxury Retailer Beauty Pie

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GXO has distributed almost 4 million makeup and skincare products to Beauty Pie customers across the UK

LONDON, U.K., Oct. 23, 2024 (GLOBE NEWSWIRE) -- GXO Logistics. Inc. (NYSE: GXO), the world's largest pure-play contract logistics provider, celebrated its first year providing order fulfillment services for Beauty Pie, a luxury cosmetics retailer, following its acquisition of PFSweb (PFS).

In Q3 2023, Beauty Pie partnered with GXO to provide order fulfillment, carrier and business management, and value-added services, including gift card messaging and personalization for luxury goods consumers. Since then, GXO has distributed more than 970,000 Beauty Pie orders across the UK, totaling almost 4 million products.

"Beauty Pie has achieved incredible success and continues to disrupt this highly competitive market. We are proud to be their partner for order fulfillment solutions and to ensure that Beauty Pie has the most effective logistics operations for its continued growth, said Gavin Williams, Managing Director, UK and Ireland, GXO. "Through our acquisition of PFS, we have diversified our offering to bolster our specialist high-end fulfillment services to the cosmetic and luxury goods markets. We enable companies to provide outstanding customer service which drives more brand loyalty."

As part of the partnership, GXO also supported the beauty brand in transitioning to a new warehouse space in Fareham. Utilising GXO's shared warehousing space, Beauty Pie is now able to build on its momentum with confidence knowing that it has a partner committed to its ongoing growth.

"We needed a fulfillment and logistics provider with global omnichannel experience in the beauty industry, and we have found a great partner in GXO," said Robin Watkins, from Beauty Pie. "The hands-on team at GXO has helped Beauty Pie elevate its brand by providing an outstanding consumer experience while managing seasonal spikes and on-trend beauty moments when they emerge. They've unlocked our growth potential and our customers are benefitting greatly."

## **About GXO Logistics**

GXO Logistics, Inc. (NYSE: GXO) is the world's largest pure-play contract logistics provider and is capitalizing on the rapid growth of ecommerce and automation. GXO is committed to providing a world-class, diverse workplace for more than 130,000 team members in more than 970 facilities totaling approximately 200 million square feet. The company partners with the world's leading blue-chip companies to solve complex logistics challenges with technologically advanced supply chain and ecommerce solutions. GXO is headquartered in Greenwich, Connecticut, USA. Visit <u>GXO.com</u> for more information and connect with GXO on LinkedIn, X, Eacebook, Instagram and YouTube.

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Source: GXO Logistics